



Lydia Rusling Head of Visit Lincoln





















THE LINCOLN KING JOHN MAGNA CARTA 1215 - 2015





Established DMO with significant private sector membership base and established brand adopted by partners

Created **effective partnerships** with key stakeholders

Successful bid for ACE Cultural Destinations funding

Development of Cultural Partnership

Member of England's Heritage Cities

One of 7 destinations in Accessible Destinations project

Driving business tourism through Meet Lincoln & Lincolnshire

Engaged with millions of visitors through marketing - digital, social, PR, events

Working with Customer Care WorldHost scheme

Generated support for Lincoln's biggest ever national campaign in 2015 – use as a catalyst for step change







Visit & Lincoln Together we're stronger





Insights: Your Visit Lincoln Team

Lincoln Cathedral gets 'Appy', Lincoln Loves Kids launches & Lincoln Castle tops national poll...

Visit Lincoln helped one of the most icon buildings in the county get digital this month, with the launch of a new augmented reality (AR) iPhone app, which brings Lincoln Cathedra's heritage to life.

"Lincoln got a slice of £250,000 to develop the app from the Discover England Fund"

It's designed for the more technologically motivated and younger audiences. Read all about it on <u>our news page</u>. The app 'England's Historic Cities' is available to download for free in <u>Google Play</u> and <u>on the</u> <u>App Store</u> or from the <u>Heritage Cities</u> <u>website</u>.

Pia Loal Murray interviewed by PPC Look North



PROFECT CARGES & Profile and profile and profile and an activable ables. (End ables Phase and profile all approximations) and profile all approximations and approximati

Encouragingly, the most commonly cited reason for not being interested in visiting Lincoln is not knowing enough about what the city has to offer. HABIT5









- 3.77m visitors to the city each year
- Spending £168m
 in Lincoln, a total
 of £352m in
 central
 Lincolnshire
- Supporting 2,800 jobs (FTE's) in Lincoln

Common Vision • Partnership • Understanding destination SWOT • Destination Management Plan		 Visitor Experience Clean, tidy, safe, inviting and welcoming places Accessible destinations
		nation gement
Developing the destinationUnderstanding PerformanceProduct development and investment		 Selling the destination Co-ordinated, holistic and focused marketing Information provision

AS WE KNOW IT









