

14th May 2014

Royal Mail Group

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Dear Mr Biggs,

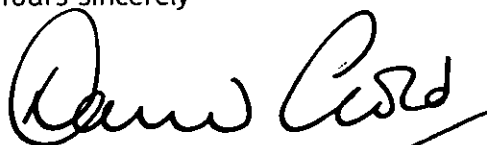
Meeting request – Royal Mail

I am writing to request a meeting to discuss the potential impact recent developments in the letters market could have on postal services, particularly for those living in rural areas.

We are concerned that the current regulatory environment allows competitors to 'cherry pick' the most densely populated - and therefore most profitable - areas to deliver, and leave more sparsely populated rural areas for the Universal Service Provider (Royal Mail). This represents a significant threat to the long term financial sustainability of the Universal Postal Service that many rural communities rely on.

I would value the opportunity to brief you on this issue in more detail in the coming weeks, and will ask my office to contact you shortly to see whether a meeting can be arranged. In the meantime if you would like any further information please do not hesitate to contact me on the contact details above.

Yours sincerely



David Gold
Head of Public Affairs
Royal Mail Group

